

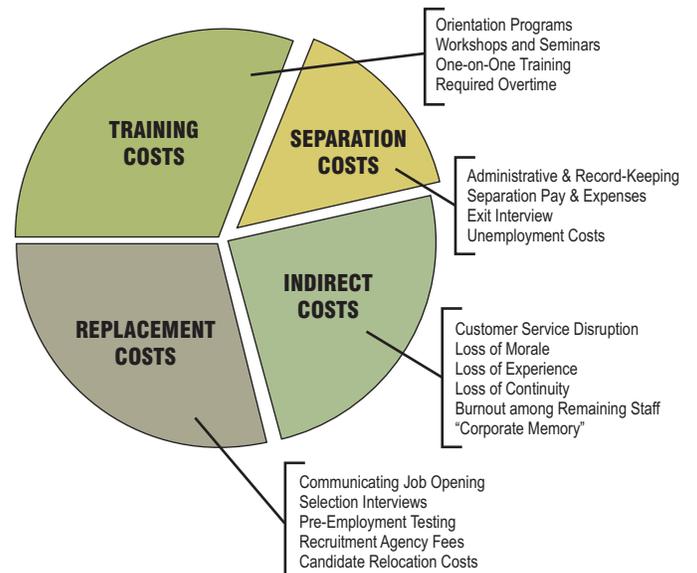
# Planning to hire in 2018?

## Temp-to-Hire is the most effective way to maximize your person-to-job fit.

**66** According to a recent study by the U.S. Department of Labor, the cost of hiring the wrong person is between **70% and 200%** of that person's annual salary. **99**

Many customers of Area Temps, who traditionally enjoy the benefits of a flexible workforce, also find hidden value in our temp-to-hire program. "Try before you buy" is an effective way to evaluate potential permanent employees. And it can be a real savings, too! When you take one of our referrals onto your permanent payroll, not only do you already know that they are a good fit, you also save both time and money by eliminating the need to advertise, recruit, interview, evaluate and reference check a series of potential candidates.

### How much does your employee turnover cost?



Ask about our Temp-to-Hire Discount.\* Volume customers are eligible to receive a credit on our minimum working day requirement, based on the number of employees currently on assignment with your company.

\* Customers of Area Temps are eligible to take our employee onto their permanent payroll after the employee has completed a minimum of 120 working days on assignment. For more details, ask your account representative for a copy of our Temp-to-Hire Policy.

## Area Temps can also be your source if you prefer direct hire referrals

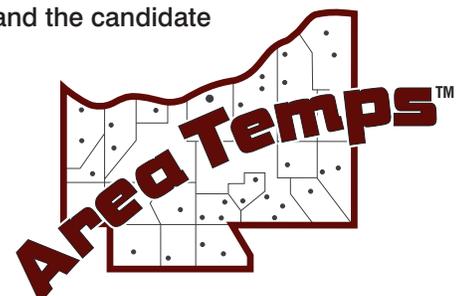
Area Temps can also assist with your permanent staffing needs. Through our continuous advertising and screening process, we have built a database containing over 80,000 local candidates.



We give you access to this exclusive applicant resource, and make the process of hiring efficient and risk-free. You eliminate the time-consuming task of reviewing resumes, pre-screening and checking references. One call to our office and we'll have a selection of qualified candidates at your office, prepared to interview.

We can even arrange a working interview, to give you and the candidate an opportunity to get to know one another, and to find out if the position would be a good fit. If the placement doesn't work out, our 60-day guarantee means you'll only be billed a daily fee for the time the employee was actually on the job.

Ask your account representative for more information about our moderate direct hire fee structure and satisfaction guarantee.



Visit our website at [areatemps.com](http://areatemps.com)