



AREA PROFESSIONALS

Global Executive Search
A Division of Area Temps

Helping you put together
a successful team...
one great hire after another!

When you need a competitive edge, creative talent acquisition can make all the difference. Area Professionals is your single-call solution for all your hiring needs.

Integrity ❖ Experience ❖ Quality



Providing Direct Hire, Contract and Contract-to-Hire Referrals



Why should you choose Area Professionals?

Area Professionals is a division of Area Temps, which was established in 1987 and has since grown to be one of the largest staffing services in Northeast Ohio. The Area Professionals division specializes in direct hire and contract recruiting at the professional, mid-management and executive levels.

Our mission is to be a strategic business partner for the clients and candidates we represent. Our national reach allows us to search for and match professional candidates to positions at leading companies across the United States.

Our professional recruiters have a wide range of personal contacts in the consumer packaging industry, accounting and finance, supply chain, sales and marketing, information technology and engineering.

We pride ourselves on our ability to customize our services to meet your specific needs, and will use all available resources to recruit for your ideal candidate.

Call 440-253-2200 or visit areatemps.com for more information about our Executive Search services.



Introducing our Team

When you need staffing advice you can rely on, our general management team is among the most experienced in Northeast Ohio.



Gail Enders
28 years
216-227-3139



Kim DeGross
31 years
440-887-4020



Lisa McCoy
23 years
440-646-2410



Karen Rosenhoffer
33 years
440-887-4005



Alison Leanza
25 years
440-497-1820

Call us today with your current openings.

From our initial contact with your company, through the completion of the placement process, we will work closely with you to make sure you are completely satisfied. We pride ourselves on our consultative approach. That means we ask good questions and do plenty of followup. Our goal is not only to qualify the position you are trying to fill, but also to fully understand your business environment, the type of work you do, and the “personality” of your company!

And while most services will tell you about their honesty and integrity, we make it our commitment. If we can't help you, we'll tell you right up front. We're not just interested in writing the order; we want to meet and exceed your expectations. And our service is backed by a 100% satisfaction guarantee.



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About our Services

Executive Search & Direct Hire

Our professional and executive search services will provide your company with access to the best available talent in your industry. Using a wide variety of resources, including a network of business contacts developed over 35 years in staffing, we will refer only candidates who match your specific needs. This means you will have exclusive access to professionals who may not have been actively looking for a job, but who are interested in pursuing a new career opportunity with your company.

Naturally, any candidate we refer will have completed an in-depth screening process, skill assessment, reference, background and education checks, and a thorough one-on-one interview. Area Professionals can help you cut the time-consuming direct hire process from months to weeks!

Contract Temporary

Contract temporary workers are a valuable tool in helping your company control labor costs and take advantage of new technologies that your current staff may not possess. Area Professionals has the applicant resources to meet your company's specific staffing needs. Please see page 4 for the types of skilled candidates we can provide for both short- and long-term projects.

Contract-to-Hire

Take advantage of this cost-saving alternative to direct hire! Contract-to-hire is an effective way to evaluate potential permanent employees. When you take one of our referrals onto your direct payroll, not only do you already know they are a good fit, you also save both time and money by eliminating the need to advertise, recruit, interview, evaluate and reference check a series of potential candidates.

Recruitment Process Outsourcing (RPO)

Area Professionals also offers clients who have critical recruiting needs the option of outsourcing all tasks related to that process. One of our recruiters can be assigned to work exclusively for your company, on either an on- or off-site basis. Our representative will be dedicated to handling any combination of temporary and direct hire placements, contracting and/or payroll services. We can also assume responsibility for managing other support vendors, coordinating background and drug screening, and providing customized management reports. Let's talk about your requirements!



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Areas of Expertise

Here is a list of the positions we can fill for your company. Candidates are available in all these areas on a direct hire, contract, or contract-to-hire basis.

Management & Professional

Accounting & Finance

- Cost Accounting
- General Accounting
- Tax Accounting
- Auditor
- Controller
- Financial Analyst
- CPA
- CFO
- Business Analyst
- Investment/Portfolio Manager

Human Resources

- Benefits Coordinator
- Benefits Administrator
- HR Manager/Director
- Recruiting Manager
- Employee Development Director
- Compensation Manager/Director

Legal

- Corporate Attorney
- Civil/Criminal Attorney
- Litigation Attorney
- Intellectual Property Attorney

Sales & Marketing

- Marketing
- Channel Marketing
- Business-to-Business Sales
- Business-to-Consumer Sales
- Brand Manager
- Product Manager
- Product Development
- Digital Marketing
- CRM Manager/Analyst
- VP of Marketing
- Director of Marketing
- Marketing Analyst

Public Relations

- Corporate Communications
- Crisis Communications
- PR Manager/Director
- Mgr of Organizational Development

Supply Chain/Logistics

- Demand Planner
- Transportation Planner/Analyst
- Logistics Analyst
- Warehouse Leader
- Warehouse Analyst
- Buyer Analyst
- Distribution Planner
- CRP Analyst
- Inventory Planner
- Inventory Analyst
- Purchasing Manager
- VMI Analyst

Technical & Professional

Information Technology

- Systems Administrator
- Systems Engineer
- Network Engineer
- Software Engineer
- IT Management
- Network Administrator
- IT Sales

Software Development

- Programmer
- Web Developer
- Database Administrator
- Applications Developer
- Applications Architect
- Project Manager

Industrial Management

- Maintenance Supervisor
- Production Supervisor
- Warehouse Supervisor
- Distribution Supervisor

Engineering

- Applications Engineer
- Civil Engineer
- Design Engineer
- Electrical Engineer
- Electronic Engineer
- Engineering Manager
- Industrial/Mfg Engineer
- Mechanical Engineer
- Packaging Engineer
- Process Engineer
- Sales Engineer



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Frequently Asked Questions

Q: What is your fee structure for direct hire, contract and contract to hire placements?

A: Our direct hire fees are calculated as a percentage of your new employee's annual starting salary. We provide this service on a contingency basis, meaning there is no charge until you actually hire our referral. If you choose to hire on a contract basis, Area Professionals assumes all costs associated with the candidate's employment, including taxes, unemployment, workers' compensation, vacation and holiday pay, and all other administrative costs. We will quote you an hourly bill rate, which varies according to the skill level of the candidate you select. You will know the per-hour rate in advance, before you make the decision to accept our referral.

You are eligible to hire our contract employee on a contract-to-direct hire basis for no additional cost, once they have completed a minimum work requirement. If you wish to hire our employee early, we will calculate a placement fee that includes full credit for the length of time the employee has been on assignment with your company.

Q: Is your service guaranteed?

A: Absolutely! If you are not happy with our direct hire referral for any reason, within 60 days of their employment, you will receive a full refund of the amount you have paid, less a temporary fee of one percent of the placement fee for each calendar day the applicant was employed. Area Professionals also unconditionally guarantees that our contract referrals are qualified to perform the duties of their position. Upon notice from you within the first eight hours of employment, all charges for unsatisfactory work will be canceled.

Q: Do you provide employee benefits to your contract referrals?

A: Area Professionals assumes the cost of a full benefit package for our contract temporary employees. This includes paid vacations, holidays, access to major medical insurance at low group rates, and an employee credit union.

Q: How long will it take to complete the hiring process?

A: The time frame for successfully finding an employee will vary based on your specific skill requirements and the urgency of your need. We are committed to referring only the most qualified applicants, but we will give your position top priority when time is a factor. Typically, we can begin referring candidates for your evaluation within a few days of receiving the complete job specifications.



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